

Head Golf Professional

Overview

The Essex Country Club is a community focused club located just twenty minutes from Burlington, VT. The Essex Country Club lays claim to some of the most picturesque acreage in the area. Designed by Graham Cooke of Montreal, our 18-hole golf course features tree-lined fairways with lush greens. The course offers a variety of short to long holes; some hazards and elevations to add to the variety. The greens are in spectacular condition and the course had 15,000 plus rounds in 2020.

The facilities include a Driving Range adjacent to the clubhouse with grass tees and practice area.

The Head Golf Professional will report to the General Manager and manage golf shop operations and all related activities and services. This position will be instrumental in reinforcing the club's positive culture while proactively generating new business opportunities through tournaments and golfing experiences.

Key Areas of Responsibilities Include:

- Assisting the General Manager with managing and overseeing all elements of the Club's golf-related activities ensuring an exceptional overall golf experience for members and guests.
- Soliciting, organizing and conducting tournament and group outings.
- Developing and coordinating a strong junior golf program.
- Providing golf lessons and clinics.
- Managing and monitoring golf operations' budgets.
- Assisting in the creation and publishing of promotional literature including golf packages.
- Organizing, monitoring and maintaining adequate Golf Shop inventories including arranging merchandise displays.
- Operating within and applying the policies and standards of the Club.
- Participate in interviewing, training, supervising and scheduling staff members.
- Hands on and willing to take on other tasks as required.

Experience/Qualifications:

- Candidates must be PGA Class A Member in good standing.
- Minimum of two (2) years of golf operations management experience as Assistant Golf Professional.
- Proficient in use of computers, golf-related software and social media

- Demonstrated success in marketing golf events.
- Passion to achieve positive club culture.
- Persuasive communicator capable of interacting positively in any situation.
- Skilled- problem solver and team player.
- Well organized and able to work under pressure.
- Sense of humor is a must.
- College degree preferred.

Compensation Package (April - October)

- Salary commensurate with experience.
- Bonus for exceeding revenue goals.
- Full revenue from private lessons and club repair.
- 50% of revenue from Junior Golf Program and a percentage of group outings.
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